

#### **NEWS RELEASE**

FOR IMMEDIATE RELEASE January 23, 2018

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#### Great American Bancorp, Inc. Announces Earnings – Fiscal 2017 and Fourth Quarter 2017

Champaign, Illinois - Great American Bancorp, Inc. (OTC Pink®/GTPS), the holding company for First Federal Savings Bank of Champaign-Urbana, reported net income of \$484,000 for fiscal 2017, which is a decrease of \$185,000, or 27.7% from the \$669,000 reported for the year ended December 31, 2016. Basic and fully diluted earnings per share were \$1.10 for 2017 compared to \$1.50 for 2016. The return on average assets ("ROA") and the return on average equity ("ROE") were 0.27% and 2.77% for 2017, decreasing from a 0.37% ROA and 3.87% ROE for 2016.

On December 22, 2017, the President of the United States signed the Tax Cuts and Job Act of 2017, (the "Act") into law. The Act represents one of the most significant overhauls to the United States Federal tax code since 1986. Accounting Standards Codification topic 740, ("ASC 740") provides guidance for recognizing the effect of changes in tax laws or tax rates in the financial reporting period that includes the enactment date, i.e., the date the Act was signed into law. The accounting guidance under ASC 740 significantly impacted Great American Bancorp, Inc., (the "Company") by requiring the Company to reduce the balance of deferred tax assets and deferred tax liabilities on the date the Act was enacted, December 22, 2017, to account for the change in the Federal tax rates under the Act. The accounting guidance stipulates that the net adjustment to the balance of deferred tax assets and deferred tax liabilities resulting from accounting for a change in tax rates is to be offset by an adjustment to tax expense during the same reporting period. As a result of the enactment of the Act in December 2017, the Company recorded a net credit adjustment to deferred tax assets and deferred tax liabilities of \$246,000 in December, which resulted in an additional Federal tax expense of \$246,000.

Prior to recording the additional Federal tax expense of \$246,000 in December, net income for fiscal 2017 was \$730,000, which is an increase of \$61,000, or 9.1% from the \$669,000 in net income reported for the year ended December 31, 2016. Basic and fully diluted earnings per share

based on net income of \$730,000 were \$1.65 for 2017 compared to \$1.50 reported for 2016. The return on average assets ("ROA") and the return on average equity ("ROE") for 2017 prior to recording the additional Federal tax expense of \$246,000 were 0.41% and 4.18% for 2017, increasing from the 0.37% ROA and 3.87% ROE reported for 2016.

Net income was higher in fiscal 2017 before recording the one-time Federal tax expense of \$246,000 primarily due to an increase in net interest income, offset by a decrease in total noninterest income and an increase in total noninterest expense.

Net interest income increased \$534,000, from \$4,944,000 for 2016 to \$5,478,000 for 2017, due to a \$347,000 increase in interest income and an \$187,000 decrease in interest expense. The increase in interest income was mainly due to higher income generated on deposits with banks and other financial institutions. Deposits with banks and other financial institutions are primarily overnight funds held at the Federal Reserve Bank and Federal Home Loan Bank and the interest generated from these deposits was \$346,000 higher in 2017 compared to 2016. The weighted average yield on these deposits increased from 49 basis points in 2016 to 1.09% in 2017. This higher yield mainly resulted from increases to the target Federal Funds Rate implemented by the Federal Open Market Committee of the Federal Reserve System in December 2016, March 2017, June 2017 and December 2017.

Total interest expense decreased \$187,000 in 2017 due primarily to a reduction in interest paid on Federal Home Loan Bank advances. During 2016, Federal Home Loan Bank advances were comprised of one \$4.00 million advance at a fixed rate of 5.17% which matured on October 31, 2016. The interest expense associated with this advance was \$175,000 in 2016.

Total noninterest income decreased \$93,000, from \$3,248,000 for 2016 to \$3,155,000 for the year ended December 31, 2017 due mainly to a decrease in the gains on the sale of 1-4 family residential mortgage loans.

Total noninterest expense increased \$242,000, from \$7,121,000 for the year ended December 31, 2016 to \$7,363,000 for 2017, primarily salaries and benefits expense, marketing expense, and other expenses.

The Company recorded a net loss for the three months ended December 31, 2017 of \$88,000, which included the one-time Federal tax expense of \$246,000. Prior to recording the \$246,000 tax expense, net income for the final quarter of 2017 was \$158,000, which is an increase of \$10,000, or 6.8% from the \$148,000 reported for the three months ended December 31, 2016. Basic and fully diluted earnings per share prior to recording the additional \$246,000 tax expense were \$0.36 for the three months ended December 31, 2017 compared to \$0.33 earnings per share for the fourth quarter of 2016. The ROA and ROE prior to recording the additional \$246,000 tax expense were 0.36% and 3.57% for the three months ended December 31, 2017, increasing from a 0.33% ROA and 3.39% ROE for the three months ended December 31, 2016.

Total assets at December 31, 2017 were \$173.89 million compared to \$180.60 million at December 31, 2016, decreasing \$6.71 million or 3.7%. Total cash and cash equivalents decreased \$2.89 million, from \$65.70 million at December 31, 2016 to \$62.81 million at December 31, 2017 while

total net loans, including loans held for sale, decreased \$3.13 million, or 3.0%, from \$105.67 million at December 31, 2016 to \$102.54 million at December 31, 2017. Total deposits decreased \$6.84 million or 4.3%, from \$159.97 million at December 31, 2016 to \$153.13 million at December 31, 2017. The majority of the decrease in deposits was in interest bearing checking accounts and time deposits.

First Federal Savings Bank of Champaign-Urbana is headquartered in Champaign, Illinois, and operates through its administrative/branch office in Champaign and through one additional full service branch located in Urbana, Illinois. The Bank also provides full service brokerage activities through a third-party broker-dealer. The Bank's subsidiary, Park Avenue Service Corporation, sells insurance products through the GTPS Insurance Agency. The Bank's deposits are insured by the Federal Deposit Insurance Corporation.

This earnings report may contain certain forward-looking statements which are based on management's current expectations regarding economic, legislative, and regulatory issues that may impact the Company's earnings in future periods. Factors that could cause future results to vary materially from current management expectations include, but are not limited to, general economic conditions, changes in interest rates, deposit flows, real estate values, and competition, changes in accounting principles, policies, or guidelines, changes in legislation or regulation, and other economic, competitive, governmental, regulatory and technological factors affecting the Company's operations, pricing, products and services. Great American Bancorp, Inc. stock is traded on OTC Pink®, under the symbol, "GTPS."

### GTPS-pr-2018-02

### GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY **Consolidated Balance Sheets**

### **December 31, 2017 and 2016** (in thousands, except share data)

(In thousands, except share data)	December 31, 2017 (Unaudited)		December 31, 2016	
Assets	ф.	2.700	Φ.	6.007
Cash and due from banks	\$	3,799	\$	6,007
Interest-bearing demand deposits		59,006		59,689
Cash and cash equivalents		62,805		65,696
Certificates of deposit investments		249		
Securities available for sale		138		168
Securities held to maturity		15		20
Federal Home Loan Bank stock, at cost		278		704
Loans held for sale		176		326
Loans, net of allowance for loan losses of \$943 in 2017				
and \$946 in 2016		102,368		105,347
Premises and equipment, net		4,248		4,527
Goodwill		485		485
Other real estate owned		816		1,140
Other assets		2,311		2,185
Total assets	\$	173,889	\$	180,598
Liabilities and Stockholders' Equity Liabilities				
Deposits				
Noninterest-bearing	\$	28,092	\$	29,541
Interest-bearing	·	125,039		130,427
Total deposits		153,131		159,968
Advances from borrowers for taxes and insurance		300		273
Other liabilities		3,186		3,022
Total liabilities		156,617		163,263
Stockholders' Equity				
Preferred stock, \$0.01 par value;				
1,000,000 shares authorized; none issued				
Common stock, \$0.01 par value;				
1,000,000 shares authorized and issued		10		10
Additional paid-in capital		3,310		3,310
Retained earnings		31,716		31,479
Accumulated other comprehensive income		46		182
Common stock in treasury, at cost (2017 – 561,794 shares;				
2016 – 556,323 shares)		(17,810)		(17,646)
Total stockholders' equity		17,272		17,335
Total liabilities and stockholders' equity	\$	173,889	\$	180,598

## GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY Consolidated Statements of Income

### For the Twelve Months Ended December 31, 2017 and 2016

(unaudited, in thousands, except share data)

(unaudited, in thousands, except share data)	Twelve Months Ended December 31, 2017		Twelve Months Ended December 31, 2016	
Interest and Dividend Income	ф	4.022	Φ.	4.010
Loans	\$	4,922	\$	4,918
Securities		6		6
Dividends on Federal Home Loan Bank stock		5		8
Deposits with financial institutions and other		683		337
Total interest and dividend income		5,616		5,269
Interest Expense				
Deposits		133		146
Federal Home Loan Bank advances				175
Other		5		4
Total interest expense		138		325
Net Interest Income		5,478		4,944
Provision (Credit) for Loan Losses				(82)
Net Interest Income After Provision (Credit) for Loan Losses		5,478		5,026
Net interest income After Provision (Credit) for Loan Losses		3,470		3,020
Noninterest Income				
Insurance sales commissions		1,456		1,446
Customer service fees		668		663
Other service charges and fees		345		341
Net gain on sales of loans		327		465
Loan servicing fees, net of amortization of mortgage servicing rights		140		125
Other		219		208
Total noninterest income		3,155		3,248
Noninterest Expense				
Salaries and employee benefits		4,136		3,981
Occupancy expense		581		576
Equipment expense		848		808
Professional fees		251		254
Marketing expense		300		212
Printing and office supplies		172		220
Directors and committee fees		160		160
Other real estate owned expense, net		74		159
FDIC deposit insurance expense		56		93
Other		785		658
Total noninterest expense		7,363		7,121
Income Before Income Taxes		1,270		1,153
Income tax expense		786		484
Net Income	<u>\$</u>	484	\$	669
Earnings per Share, Basic	\$	1.10	\$	1.50
Dividends Declared per Share	<u>\$</u>	0.56	\$	0.56

### GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY Consolidated Statements of Income

#### For the Three Months Ended December 31, 2017 and 2016

(unaudited, in thousands, except share data)

unautiteu, in thousands, except share data)		Three Months Ended December 31, 2017		Three Months Ended December 31, 2016	
Interest and Dividend Income	ф	1.040	Φ.	1.050	
Loans	\$	1,240	\$	1,253	
Securities		2		1	
Dividends on Federal Home Loan Bank stock		1		2	
Deposits with financial institutions and other		192		83	
Total interest and dividend income		1,435		1,339	
Interest Expense					
Deposits		32		34	
Federal Home Loan Bank advances				18	
Other		2		1	
Total interest expense		34		53	
Net Interest Income		1,401		1,286	
Provision (Credit) for Loan Losses				(82)	
Net Interest Income After Provision (Credit) for Loan Losses	-	1,401		1,368	
Noninterest Income		-0-			
Insurance sales commissions		285		285	
Customer service fees		173		172	
Other service charges and fees		86		85	
Net gain on sales of loans		50		120	
Loan servicing fees, net of amortization of mortgage servicing rights		37		32	
Other		42		45	
Total noninterest income		673		739	
Noninterest Expense					
Salaries and employee benefits		981		970	
Occupancy expense		142		151	
Equipment expense		201		221	
Professional fees		60		65	
Marketing expense		87		51	
Printing and office supplies		52		44	
Directors and committee fees		40		40	
Other real estate owned expense, net		20		146	
FDIC deposit insurance expense		13		(1)	
Other		204		164	
Total noninterest expense		1,800		1,851	
Income Before Income Taxes		274		256	
Income tax expense		362		108	
Net Income	<u>\$</u>	(88)	\$	148	
Earnings per Share, Basic	\$	(0.20)	\$	0.33	
Dividends Declared per Share	\$	0.14	\$	0.14	

# GREAT AMERICAN BANCORP, INC. AND SUBSIDIARY Selected Financial Data

(unaudited, in thousands, except share data)

	As of	As of
	December 31,	December 31,
	2017	2016
Total assets	\$ 173,889	\$ 180,598
	,	
Total loans, net	102,544	105,673
Loan loss reserve	943	946
Non-performing loans	317	486
Non-performing loans to total assets	0.18%	0.27%
Allowance for loan losses to total non-performing loans	297.48%	194.65%
Allowance for loan losses to total assets	0.54%	0.52%
Other real estate owned	816	1,140
Investment securities	153	188
Total deposits	153,131	159,968
Checking deposits	71,202	74,299
Money market deposits	30,356	31,995
Savings deposits	32,474	31,982
Certificates of deposit	19,099	21,692
Total stockholders' equity	17,272	17,335

	Three Months	Three Months	Year	Year
	Ended	Ended	Ended	Ended
	December 31,	December 31,	December 31,	December 31,
	2017	2016	2017	2016
	(unaudited)			
Net interest margin (annualized)	3.44%	3.06%	3.30%	2.91%
ROA (annualized)	(0.20%)	0.33%	0.27%	0.37%
ROE (annualized)	(1.99%)	3.39%	2.77%	3.87%